

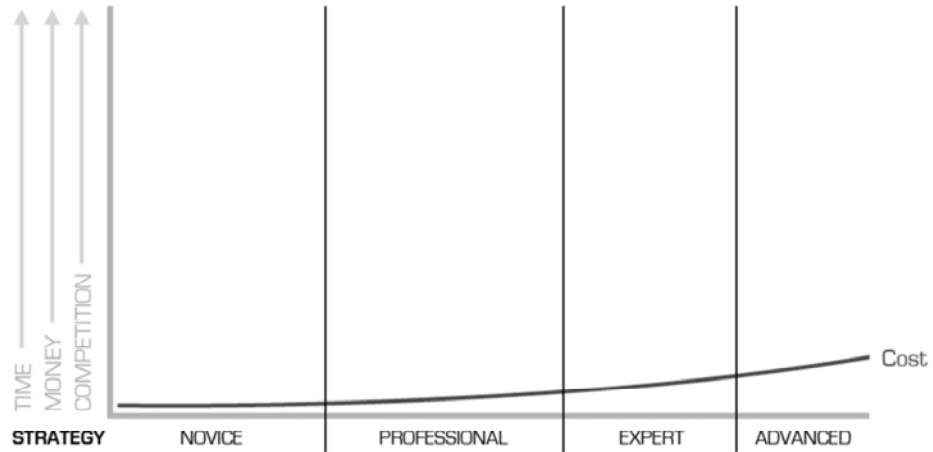
Advanced Finding Strategies



Finding Properties 101

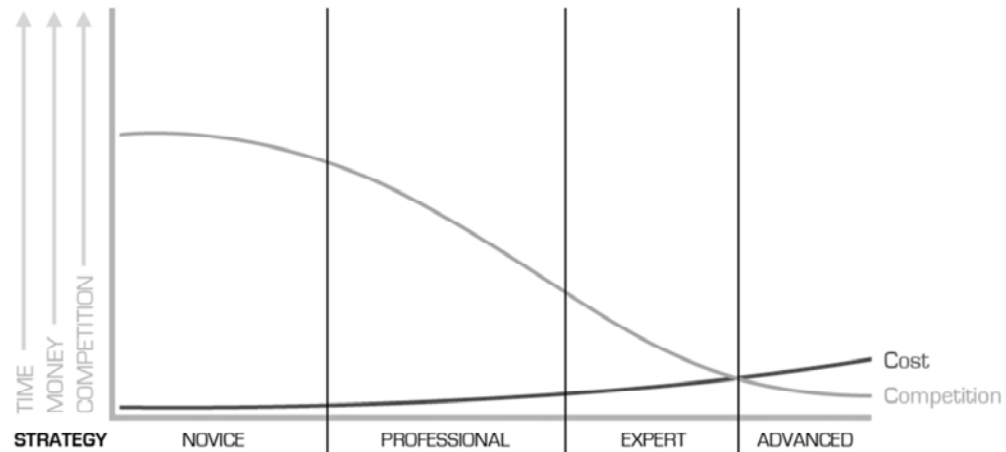
Finding Properties 101

1



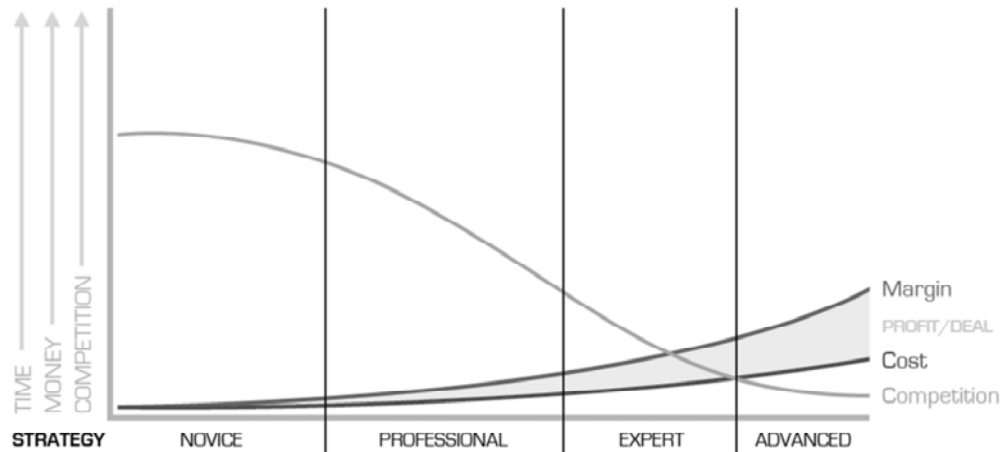
Finding Properties 101

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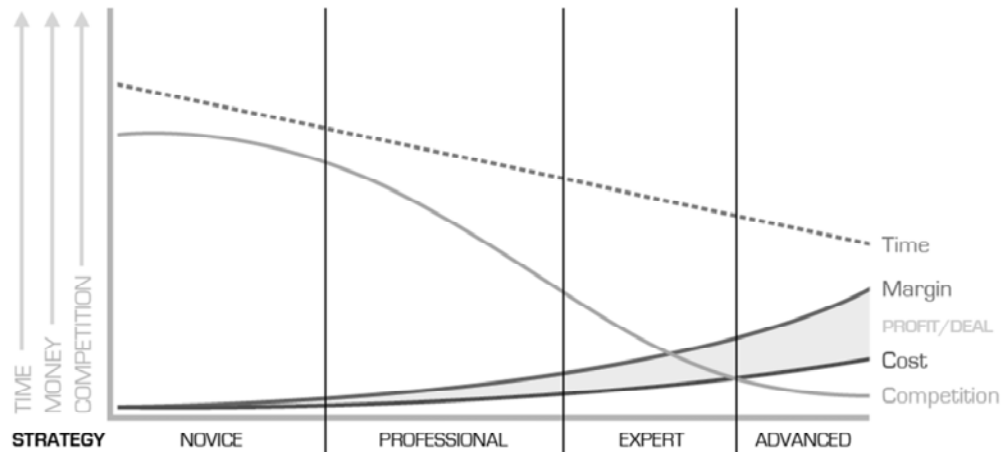
Finding Properties 101

1



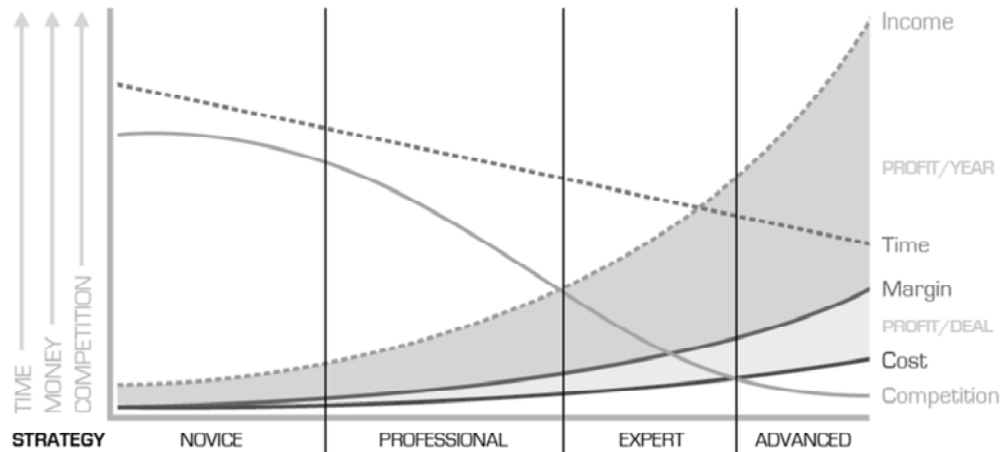
Finding Properties 101

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Finding Properties 101

1



Finding Properties 101

Novice Strategies

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MLS



SD
Equity Partners

Finding Properties 101

Professional Strategies

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Car Signs



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Professional Strategies

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For Sale by Owner



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Professional Strategies

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For Rent by Owner



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Professional Strategies

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Short Sales



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Professional Strategies

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REO Assets



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Professional Strategies

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Local Banks & Credit Unions

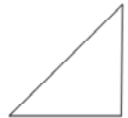


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Professional Strategies

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Estate Sales



Finding Properties 101

Professional Strategies

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Private Auctions



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Professional Strategies

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Bird Dogs



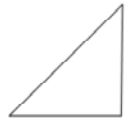
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Wholesaling 101

Professional Strategies

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Door Knocking



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Professional Strategies

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Business Cards



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Networking



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Expert Strategies

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Fleet Car Signs



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Expert Strategies

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Probate



SD

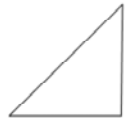
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Expert Strategies

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Buy Leads



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Expert Strategies

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Bandit Signs



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Private Investigator



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Display Ads



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Reverse 411



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Door Hangers



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Yellow Pages



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Classifieds



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Advanced Strategies

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Val Pak



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Advanced Strategies

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Targeted Direct Mail



Finding Properties 101

Advanced Strategies

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TARGETED DIRECT MAIL

Out of State Owners



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Finding Properties 101

Advanced Strategies

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TARGETED DIRECT MAIL

Non-Owner Occupied



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Advanced Strategies

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TARGETED DIRECT MAIL

Zoning Violations



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Finding Properties 101

Advanced Strategies

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TARGETED DIRECT MAIL

Foreclosure & Eviction Notices



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Advanced Strategies

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TARGETED DIRECT MAIL

Owner Equity



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TARGETED DIRECT MAIL

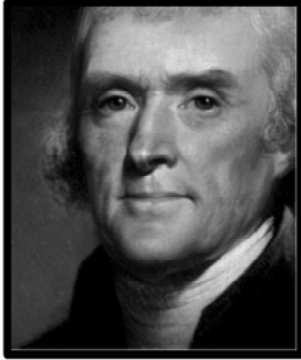
Expired Listings



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**“Do you want to know who
you are? Don’t ask. Act!
Action will delineate and
define you.”**

– Thomas Jefferson

