



SD

Equity Partners

Motivated Seller Worksheet

1. What is your name? _____ Are you the Owner? YES NO
2. (If not, who is and why are you calling for them?) _____
3. In case we get cut off, what's your telephone number? Home _____ Cell _____
4. Tell me a little about the situation and what is going on? _____
5. What is the address? _____ City _____ St _____ Zip _____
6. How did you hear about us? TV Commercial Radio Commercial Billboard Other _____
7. Year Built? _____ Style? _____ Property Size _____
8. Exterior? Brick Frame Bedrooms 4 3 2 Baths 2 1/2 2 1 1/2 1 LivRm 2 1
9. Garage 3 2 1 0 Attached Detached Covered _____
10. Central Heat and Air?: YES NO Kitchen remodeled?: YES NO Bath remodeled? YES NO
11. Roof: GOOD BAD Plumbing/Electric: GOOD BAD Found--Slab or PB: GOOD BAD
12. Landscaping: GOOD BAD Sprinklers: GOOD BAD Interior Paint: GOOD BAD
13. Carpet: GOOD BAD Exterior: Paint Rock Brick Siding Other _____
14. Square Feet Total _____ Total Beds _____ Total Baths _____
15. Up Stairs Sq Feet _____ Beds _____ Baths F F F 3/4 3/4 3/4 1/2 1/2
16. Main Sq Feet _____ Beds _____ Baths F F F 3/4 3/4 3/4 1/2 1/2
17. Basement Sq Feet _____ Beds _____ Baths F F F 3/4 3/4 3/4 1/2 1/2
18. Are there any repairs needed on the home? _____
19. Notes about Condition _____
20. How long have you owned the home? _____
21. Why are you selling the home? _____
22. How long have you been trying to get rid of the house? _____
23. When do you need to move/Sell? _____
24. When is the earliest you can move? _____
25. How much are you asking for the house? _____ How did you decide on that amount? _____
26. What's the least you would take for all cash and a quick closing? _____
27. Do you need that cash right away? _____
28. Have you had any offers on the home? _____
29. Are you currently listed with a Realtor? _____
30. How much do you owe on the property? _____ Are you behind on any of your payments? _____
31. What's the monthly payment? _____ Is that with escrow? _____ Interest Rate _____ Contract for Deed _____
32. 1st Monthly Payment? _____ Is that with Tax/Insurance? _____ Intrest Rate _____ Behind? _____ Months _____
33. 2nd Monthly Payment? _____ Is that with Tax/Insurance? _____ Intrest Rate _____ Behind? _____ Months _____
34. 3rd Monthly Payment? _____ Is that with Tax/Insurance? _____ Intrest Rate _____ Behind? _____ Months _____
35. When would be a good time to come look at your property? _____
36. Notes _____